



simplified  
change  
solutions

## Reducing costs and growing revenue for local government

### The problem:

Our client, a local county council, was going through the process of assisting regional Schools in converting to Academies. However, the process was time and resource intensive, which was leading to increased costs across multiple functions in the business.

### The goal:

To simplify the council's process of converting a School to an Academy in order to reduce the time, resource and cost involved.

### Curium's solution:

Through consultation with multiple stakeholders and local government functions, we conducted a full review of their conversion process to highlight unnecessary wastes and costs. We then proposed a simpler, streamlined process.

Secondly, while out of the initial project scope, we helped the client find a new revenue stream which in turn eased budget pressures, as legally they were allowed to charge Schools for assisting them with their conversion.

Finally, to help them implement this in a way that maintained positive working relationships with Schools, we built a 'how to guide' along with the necessary cabinet papers for approval and rollout.

### The result:

The result of our process review led to a 50% reduction in the time it took to convert a School to an Academy. This created an annual saving of c. £500,000.

Through identifying the charging policy, we provided the council with an additional revenue stream projected at £1.8m over a 5-year period.

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